



Langbaum Associates

Professional Manufacturer's Representatives  
in CCTV Surveillance, IP Technologies, and  
Related Electronic Security Markets  
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**comnet**  
Communication Networks



**Dallmeier**

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**PIVOTAL VISION**  
autonomous surveillance solutions

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POWER DROP BACKUP

**ORION**  
Power Systems

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Sony Security [pro.sony.com](http://pro.sony.com) produces professional security and surveillance technologies that set industry standards for image quality and performance. Sony's full line of IPELA IP cameras, hybrid cameras, analog cameras, monitors and accessories are used to address security, surveillance and business challenges in diverse applications and markets worldwide.  
ILA Coverage: NY, NJ, PA, DE



ComNet [www.comnet.net](http://www.comnet.net) is a leading manufacturer of fiber optic, Ethernet, networking, hybrid, and wireless transmission equipment utilized worldwide in a variety of markets and applications. In Addition, ComNet specializes in communication products for the electric power, transmission & distribution industry.  
ILA Coverage: NY, NJ, CT, RI, MA, VT, NH, ME



IONODES [www.ionodes.com](http://www.ionodes.com) is focused on developing the latest in video encoding, decoding and management appliances and software platforms. Our unique experience in IP based video managements solutions, as well as our key partnerships with other leading companies in the security space means we can help you with both hardware and software for IP video surveillance.  
ILA Coverage: NY, NJ, PA, DE, CT, RI, MA, VT, NH, ME



Dallmeier [www.dallmeier.com](http://www.dallmeier.com) is one of the world leading providers of products for network-based video surveillance solutions and has more than 30 years of experience in the development and manufacture of high quality complete solutions for the CCTV/IP sector. With Panomera, cameras, recording servers, and software, Dallmeier offers complete systems and high quality components which can be integrated easily into third party systems thanks to open interfaces like Onvif.  
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Energy Re-Connect [www.energyreconnect.com](http://www.energyreconnect.com) is the industries only solution for power drop backup for PoE edge devices. The PdbU is a proactive and protective standalone unit connected inline to any edge device providing power backup and stability, to allow continuous operation at the most critical moment, even when power and or connection is dropped and/or disconnected.  
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Pivotal Vision [www.pivotal-vision.com](http://www.pivotal-vision.com) is the leading provider of autonomous surveillance solutions for critical infrastructure industries worldwide. The Pivotal Vision iAlert system is powered by its proprietary Adaptive Video Analytics Engine with geospatial technology. The Adaptive Analytics Engine enables the system to independently apply adaptive logic to reject repetitive motion in the background, lighting changes and adverse environmental conditions. Additionally the geospatial technology enables True autonomous PTZ tracking..  
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Orion Power Systems [www.orionpowersystems.com](http://www.orionpowersystems.com) is a leader in the manufacturing of high-quality power conditioning and protection systems. We offer a broad selection of power protection products ranging from stand-by products designed for non-critical applications to true-online products for mission-critical applications where downtime and data loss are unacceptable.  
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